

Storage deployment is facing a number of barriers, which may be addressed by different support mechanisms

Key barriers to deployment of storage

- Technology risk
- Revenue uncertainty
- Revenue volatility
- Competition
- Lack of market signals
- High upfront capital cost
- Long build times



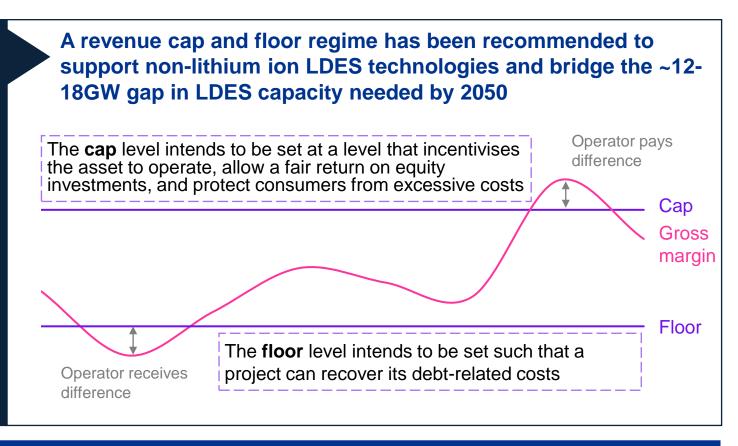
Some interventions are better suited to tackle certain barriers than others; In practice, policymakers often utilise a combination of support mechanisms to ensure effective coverage of barriers



A case study from the UK: LDES cap and floor proposal (1/2)

The UK Gov concluded that LDES technologies have a key role to play in reaching net zero, but are currently facing significant barriers to deployment

- The GB power system could require
 ~15-21GW^(a) of capacity by 2050, but it
 only has 3GW of LDES within its
 pipeline
- In 2022, the Government acknowledged that intervention is required to enable investment in LDES projects, and has set out a proposal to support further deployment



The proposed cap and floor scheme intends to unlock private sector investment through a revenue guarantee, in turn lowering WACC, whilst being a potential low cost option if the floor is met

Note: (a) Sum of medium duration storage (4-12 hours) and long duration storage (>12 hours) power storage capacity needed by 2050, based on scenario 1 & 3 within BEIS research paper Benefits of Long Duration Electricity Storage, July 2022; MDES



A case study from the UK: LDES cap and floor proposal (2/2)

The UK government plans on addressing technology type-specific barriers by splitting the support scheme into two 'streams'

- FOAK technologies' lack of track record heightens investment risk compared to PHS, which has a more material risk related to long build time
- Splitting the support scheme into two streams allows the Government to tailor eligibility requirements and the support scheme to technology type specific barriers

	1: Established tech	2: Novel tech
TRL	9 e.g. PHS, LAES	4 – 7 e.g. CAES, RFB
Min. power capacity	100MW	50MW
Min. duration	6 hour	6 hour

A number of other key proposed design elements are also worth noting:

- 1 Excludes **lithium ion batteries**, which has been supported through other mechanisms and is now able to deploy on a merchant basis
- The intention is to run an **administrative process**, rather than competitive process, to ensure projects bring the most system benefits rather than those that are cheapest
- Gaming risk is proposed to be managed trough introducing transparency requirements, banning vertically integrated offtake and supply agreements, and developing a deemed index to use as basis for C&P payments
- Proposed gross margin to set both C&F levels, which simplifies the regime but will need modelling to assess impact on cashflows



Aspects to consider for successful intervention

1.

The success of interventions rests first and foremost on their ability to improve **bankability** of projects

2.

Risks should be allocated to the party best placed to manage the risk

3.

Driving **transparency** through the process is key to minimising market distortions

4.

Thought should be given to ensure fair balance of support across technology types

5.

Ensure that the eligibility criteria and selection process are **open** and **fair**

6.

Intervention should be **CO- developed** between the public and private sector





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